

TRAVEL PARTNER INTRODUCTION

Toteme Glamping Kintamani

Boutique glamping in Kintamani for nature-focused Bali travellers, close to Mount Batur and Lake Batur.

KINTAMANI

MOUNT BATUR

LAKE BATUR

THERMAL POOL

A first introduction for selected travel partners, DMCs and Bali experience planners.

ABOUT THE PROPERTY

A different side of Bali: volcanic landscape, lake scenery and boutique glamping.

Toteme Glamping Kintamani is designed for travellers who want nature, comfort, food, outdoor experiences and a quieter atmosphere away from Bali's busiest coastal areas.

25

glamping tents in total

2

tent categories: Deluxe and Standard

Kintamani

close to Mount Batur and Lake Batur nature experiences

Easy to understand, visual, and naturally connected to Kintamani itineraries.

Prime Kintamani setting

Close to Mount Batur, Lake Batur and the region’s strongest nature and outdoor experiences.

Boutique glamping format

A memorable stay for guests who want more than a standard hotel room.

Restaurant & Bar

European and Asian cuisine, pizza, local Kintamani ingredients, Balinese coffee, wines and signature cocktails.

Signature thermal pool

One of the property’s main features: the largest thermal pool at a resort in Kintamani.

Instagram-first proof

The property is highly visual. We invite partners to view the full atmosphere on Instagram.

Long-term partnership fit

We are interested in building an ongoing partner channel, not only one-off bookings.

EXPERIENCE PILLARS

What partners can build around a stay at Toteme.

PILLAR	TRAVEL ANGLE
Mount Batur & Volcano	Sunrise tours, sunset tours, hiking and volcano exploration.
Jeep Experiences	Jeep tours with roof and open jeep options through the volcanic landscape.
Adventure Activities	Dirt bike / motocross experiences, trekking and outdoor routes.
Lake Batur	Boat tours, lake cruising, lakeside experiences and softer scenic activities.
Thermal Pool Recovery	A strong recovery moment after hiking, jeep tours or outdoor activities.
Food & Beverage	Breakfast, dinner, Balinese coffee, cocktails and relaxed meals at Toteme Restaurant & Bar.

Clear property information, without rates or contract terms.

TYPE	QTY	SIZE	DESCRIPTION
Deluxe Tent	15	28 m²	Spacious tent with stylish private shower and toilet facilities.
Standard Tent	10	23 m²	Comfortable glamping tent with access to a thoughtfully designed shared bathroom area.

Breakfast included

Breakfast is served from a special breakfast menu and included in the room rate.

Comfort essentials

Wi-Fi, air conditioning, safety deposit box, mini bar and snacks, hair dryer and guest amenities.

Thermal pool

Open daily 07:00–22:00.

Relevant for multiple nature-focused Bali traveller types.

Adventure / hiking guests

Mount Batur sunrise hike, jeep experiences, dirt bike / motocross, thermal pool recovery, dinner and cocktails.

Nature couples

Lake and mountain atmosphere, sunrise/sunset experiences, boutique glamping and restaurant/bar.

Small groups

Jeep tours, outdoor activities, shared meals, glamping experience and Kintamani nature.

Soft-adventure travellers

Scenic Kintamani stay, Lake Batur, Balinese coffee, thermal pool and massage by advance arrangement.

We would like to understand how your team usually works with partner properties.

If Toteme looks relevant for your Bali clients, could you share your preferred collaboration model?

Possible structures to discuss

Commission, net rates, packages, group rates, long-term agreements or another structure.

Next step

A short introduction call or more details by email / WhatsApp.

PUBLIC LINK	URL
Instagram	instagram.com/toteme_glamping_kintamani
TikTok	tiktok.com/@totemeglampingkintamani
Google Maps — Glamping	maps.app.goo.gl/ZqJEt9txYuECM38v7
Google Maps — Restaurant	maps.app.goo.gl/EZ7NphvqCkQyCBx16
Website	toteme-kintamani.com